

Navigator Grant Program Funding Announcement Report Cycle 3 (2015-2016) August 19, 2015

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# I. EXECUTIVE SUMMARY

This report summarizes Covered California's selection of organizations to receive a Navigator Program Grant. These Navigator Grantees, hereafter referred to as Grantees, responded to the Navigator Program Request for Application released on April 23, 2015. The Navigator Grant Program Agreements will span the period of August 1, 2015 through June 30, 2015. Covered California will have the option to award two 1-year extensions for 2016 and 2017. The purpose of the Navigator Grant Program is to engage trusted organizations to conduct outreach, education, renewal assistance, enrollment assistance and post enrollment services on behalf of Covered California. Navigator Program Activities include:

- 1. Informing Covered California subsidy eligible consumers of the availability and benefits of obtaining health care coverage;
- 2. Promoting the value of purchasing health care coverage;
- 3. Motivating consumers to act;
- 4. Helping consumers to shop and compare plans;
- 5. Facilitating enrollment into Covered California Health Insurance Plans;
- 6. Assisting consumers with the Covered California renewal process; and
- 7. Providing post enrollment support to Covered California consumers.

On June 18, 2015, the California Health Benefit Exchange Board approved \$13 million to distribute in grants to eligible entities through a competitive grant application process. A total of \$10.3 million was allocated to provide grants to community organizations to enroll and renew approximately 42,300 Covered California eligible consumers.

Covered California selected Grantees for funding based on the best overall value and most effective enrollment and renewal strategies. Grant applications must comply with the Enrollment Assistance Program regulations. In selecting Grantees for funding, Covered California considered the following:

- 1. Entity has existing relationships, or could readily establish relationships, with Covered California eligible consumers and self-employed individuals likely to be eligible for enrollment in a Covered California Health Plan;
- 2. Proposal was aligned with the Navigator Program objectives;
- 3. Degree of innovation, including the use of grant funds on store fronts or other permanent locations where consumers can receive enrollment and renewal assistance outside of normal business hours;
- 4. Demonstrated ability and evidence of effectiveness in providing outreach, education, renewal assistance, enrollment, and post enrollment support, including demonstrated effectiveness in enrolling Covered California eligible consumers; and
- 5. Ability to meet any licensing, certification, or other standards prescribed by Covered California and to comply with the Enrollment Assistance Program regulations.

Covered California selected 68 organizations for funding, which includes an additional 64 subcontractors. The 132 organizations selected to participate in the Navigator Program are



estimated to enroll/renew 42,300 individuals in Covered California Health Plans. The selected Grantees will reach consumers in 13 languages which include: Arabic, Armenian, Chinese, English, Farsi, Hmong, Khmer, Korean, Laotian, Russian, Spanish, Tagalog and Vietnamese. Many of the selected Grantees have proposed to provide services to multiple populations. Below are the numbers of Grantees that will reach the following targeted populations:

- 1. 29 Grantees will reach the Latino community and at least 60% of their activities are estimated to reach this target population;
- 2. 7 Grantees will have a specific focus on reaching the Asian community and at least 20% of their activities are estimated to reach this target population;
- 3. 8 Grantees will have a specific focus on reaching the African American community and at least 30% of their activities are estimated to reach this target population;
- 4. 30 Grantees proposed to reach young adults; and
- 5. 35 Grantees proposed to reach the LGBTQ community.

TABLE 1 – NAVIGATOR FUNDING BY ETHNICITY				
Ethnicity	Lead Grantees	Navigator Dollars Awarded	% of Total	
Latino	68	\$5,821,200	56.37%	
Caucasian	64	\$1,939,900	18.83%	
Asian	40	\$1,134,050	11.00%	
Cambodian	9	\$18,950	0.18%	
Chinese	22	\$534,375	5.19%	
Filipino	32	\$210,075	2.04%	
Hmong	14	\$70,000	0.68%	
Japanese	9	\$16,250	0.16%	
Korean	15	\$45,925	0.45%	
Laotian	5	\$14,000	0.14%	
Vietnamese	19	\$158,725	1.54%	
Asian Pacific Islander	6	\$65,750	0.64%	
African/African American	61	\$896,225	8.70%	
African	12	\$32,825	0.38%	
African American	61	\$857,400	8.32%	
Other	23	\$460,625	4.47%	
Middle Eastern	23	\$146,275	1.42%	
Other		\$304,350	3.28	
American Indian	2	\$24,000	0.23%	
Grand Total		\$10,300,000	100%	

Table 1 summarizes the funding amount and percentage by ethnic group.

TABLE 1 – NAVIGATOR FUNDING BY ETHNICITY



Table 2 summarizes the Grantees that will provide outreach, education, renewal support, enrollment assistance and post enrollment services to consumers eligible for Covered California Health Plans. The Grantees' requested amount, funded amount, as well as their minimum enrollment goal for renewals and new enrollments in Covered CA plans is included.

Organization	Requested Amount	Funded Amount	Enrollment & Renewal Goal
211 Infoline of San Diego County	\$293,750.00	\$250,000.00	1000-1200
Access California Services	\$50,000.00	\$50,000.00	200-400
Alameda Health Consortium	\$300,000.00	\$300,000.00	1200-2000
AltaMed Health Services Corporation	\$500,000.00	\$500,000.00	2000 +
Ampla Health	\$100,000.00	\$100,000.00	400-800
Bartz-Altadonna Community Health Centers	\$100,000.00	\$50,000.00	200-400
CA Council of Churches	\$50,000.00	\$50,000.00	200-400
California Black Chamber of Commerce Foundation	\$500,000.00	\$50,000.00	200-400
California Physicians Alliance dba PNHP	\$50,000.00	\$50,000.00	200-400
Catholic Charities of California, Inc.	\$299,750.00	\$225,000.00	900-1200
City of Long Beach Department of HHS Services	\$125,000.00	\$125,000.00	500-1200
Clinica Sierra Vista	\$500,000.00	\$500,000.00	2000 +
Coalition of Orange County Community Centers	\$300,000.00	\$150,000.00	600-1200
Community Health Alliance of Pasadena	\$250,000.00	\$200,000.00	800-1200
Community Health Clinic Ole	\$100,000.00	\$50,000.00	200-400
Community Health Councils	\$50,000.00	\$50,000.00	200-400
Community Health Partnership, Inc	\$50,000.00	\$50,000.00	200-400
Comprehensive Community Health Centers, Inc.	\$150,000.00	\$150,000.00	600-1200
Council of Community Clinics	\$500,000.00	\$500,000.00	2000 +
Crenshaw Health Partners	\$500,000.00	\$150,000.00	600-1200
D' Access Central Inc	\$100,000.00	\$100,000.00	400-800

TABLE 2 – NAVIGATOR GRANTEES



Organization	Requested Amount	Funded Amount	Enrollment & Renewal Goal
Divine Truth Unity Fellowship Church dba Unity Fellowship Social Justice Ministries	\$85,000.00	\$50,000.00	200-400
Family Health Care Resources	\$300,000.00	\$300,000.00	1200-2000
Family Health Centers of San Diego	\$500,000.00	\$500,000.00	2000 +
Family HealthCare Network	\$300,000.00	\$200,000.00	800-1200
Family Tax Services		\$75,000.00	300-400
Golden Valley Health Centers	\$100,000.00	\$75,000.00	200-400
Greenfield Family Resource Center	\$50,000.00	\$50,000.00	200-400
Grupo Comunitario en Salud Integral	\$50,000.00	\$50,000.00	200-400
HEALTHCARE RESOURCES FOUNDATION	\$100,000.00	\$50,000.00	200-400
Healthy Community Forum for the Greater Sacramento Region	\$250,000.00	\$250,000.00	1000-1200
Healthy House Within a MATCH Coalition	\$75,000.00	\$75,000.00	300-400
Herald Christian Health Center	\$500,000.00	\$400,000.00	1600-2000
Home Start, Inc.	\$100,000.00	\$100,000.00	400-800
Hub Cities Consortium	\$150,000.00	\$75,000.00	300-400
Inland Wellness Information Network	\$100,000.00	\$100,000.00	400-800
Institute for Healthcare Advancement	\$50,000.00	\$50,000.00	200-400
KELLY ROLFE FINANCIAL SERVICES	\$500,000.00	\$100,000.00	400-800
La Familia Counesling Center, Inc.	\$50,000.00	\$50,000.00	200-400
LDP Financial	\$300,000.00	\$150,000.00	600-1200
Los Angeles Unified School District	\$158,464.00	\$75,000.00	300-400
MKG Enterprises CORP	\$200,000.00	\$50,000.00	200-400
National Coalition of 100 Black Women	\$500,000.00	\$50,000.00	200-400
North County Health Project, Inc.	\$275,000.00	\$200,000.00	800-1200



Organization	Requested Amount	Funded Amount	Enrollment & Renewal Goal
NORTHEAST COMMUNITY CLINIC	\$100,000.00	\$100,000.00	400-800
Northeast Valley Health Corporation	\$215,000.00	\$100,000.00	400-800
Omni Family Health	\$300,000.00	\$300,000.00	1200-2000
Open Door Community Health Centers	\$200,000.00	\$50,000.00	200-400
Planned Parenthood of Orange and San Bernardino Counties	\$50,000.00	\$50,000.00	200-400
Providence Little Company of Mary Foundation	\$150,000.00	\$125,000.00	500-1200
Quantum Investments Inc. dba Liberty Tax Service	\$200,000.00	\$100,000.00	400-800
Quinn Community Outreach Corporation	\$100,000.00	\$50,000.00	200-400
Redwood Community Health Coalition	\$500,000.00	\$500,000.00	2000 +
Riverside County Black Chamber of Commerce	\$500,000.00	\$300,000.00	1200-2000
Saban Community Clinic	\$100,000.00	\$100,000.00	400-800
Sac Cultural Hub Media Foundation	\$150,000.00	\$50,000.00	200-400
Salud Para La Gente	\$225,000.00	\$100,000.00	400-800
San Diego Black Health Associates, Inc.	\$100,000.00	\$50,000.00	200-400
San Joaquin Pride Center		\$50,000.00	200-400
San Mateo County Health System	\$250,000.00	\$250,000.00	1000-1200
Solano Coalition for Better Health	\$200,000.00	\$175,000.00	700-1200
St. Francis Medical Center of Lynwood Foundation	\$400,000.00	\$175,000.00	700-1200
The Actors' Fund of America	\$125,000.00	\$100,000.00	400-800
The Children's Clinic, "Serving Children and Their Families"	\$500,000.00	\$100,000.00	400-800
The G.R.E.E.N.E Foundation	\$100,000.00	\$50,000.00	200-400
Tides Center/California Coverage & Health Initiatives	\$345,778.00	\$150,000.00	600-1200
Total	\$21,393,137	\$10,300,000	42,300 - 50,600



# **II. GRANT REVIEW AND SELECTION PROCESS**

Proposals were evaluated individually to assess the quality and likelihood of each proposal to achieve the stated goals of the program and were assigned a numerical score. Covered California conducted a rigorous evaluation process to ensure all applications were evaluated independently and without conflict of interest. A concerted effort was made to ensure that all proposals received a minimum of two evaluations. A third evaluation was initiated when the first and second scores resulted in a differential of 10 points or greater. Where a significant differential between the previous scores existed, an in-depth review was conducted by internal staff to inform what would be considered an outlier score, with the final score determined by third and/or fourth reviews conducted by Covered California staff. The Navigator Program Manager reviewed all evaluator scores and recommendations. A final recommendation was submitted to the Executive Director for review and Covered California approval. The grant review and selection process timeline is displayed in Chart 1.



#### CHART 1 - GRANT REVIEW AND SELECTION PROCESS

## **A. Grant Application Process**

The Navigator Grant Application, released on April 23, 2015, was a competitive process administered by Covered California. A Grant Application webinar was conducted on May 1, 2015 to provide an overview of the grant application and a forum for interested entities to ask questions. In addition, there was a process for entities to submit their questions regarding the application and responses were posted on the Covered California website. The final date to submit applications was June 1, 2015.

Applicants were required to submit an application electronically. Covered California received 107 proposals. As a matter of policy, Covered California does not disclose the individual organizations that applied for the grant program to encourage future participation. Organizations that were not selected for funding are invited to participate in the non-compensated Community Outreach Network or Certified Application Counselor Programs, and are encouraged to apply for future grant opportunities. The fact that they were not selected is not an indication that their proposal was deficient in any manner.



Table 3 summarizes the applications received by region and requested funding amount.

Region	Applications Submitted	Amount Requested
Bay Area	8	\$1,325,000.00
Central Coast	3	\$475,000.00
Central Valley	12	\$2,314,500.00
Inland	10	\$2,685,000.00
Los Angeles	45	\$7,779,359.00
Northern	15	\$3,295,528.00
Orange County / San Diego	5	\$2,393,750.00
Total	107	\$20,268,137.00

## **B. Technical Review**

Following successful submission, each application underwent a technical review to determine whether the application met the format, eligibility and funding request requirements. Organizations that failed to meet these requirements based on their submitted application or additional information requested by Covered California, did not pass technical review and did not proceed to evaluation and scoring. Eight applications did not pass technical technical review and therefore did not proceed to evaluation and scoring.

### **C. Evaluation and Scoring**

Those meeting the technical review requirements progressed to evaluation and scoring. During this step, each application was scored by two independent evaluators. The final numeric score was calculated by averaging both scores. Criteria included:

- 1. Alignment with the Navigator Program objectives;
- 2. Degree of innovation, including the use of grant funds on store fronts or other permanent locations where consumers can receive enrollment and renewal assistance outside of normal business hours;
- 3. Evidence demonstrating likely effectiveness of outreach, education, enrollment, renewal assistance and post enrollment strategies;



- 4. Distinctiveness from other funded activities; and
- 5. Applications were also reviewed based on cost-effectiveness and allocation

Covered California exercised its right throughout the process to request additional information from any applicant to determine the quality or scope of their proposal.

### D. Ranking and Selection

The purpose of ranking and selection was to determine the mix of Grantees that would achieve Covered California's goals and priorities. The ranking process involved an analysis of ethnicities and languages proposed to be reached, to ensure selected Grantees would be reaching target populations and communities of importance to Covered California.

Additional consideration was given to applications with lead and subcontracting organizations that have already demonstrated active and successful involvement in Covered California's Navigator Grant Program and/or In-Person Assistance (IPA) Program.

Refer to Appendix A, which provides a one page summary of the proposals for each of the selected Grantees. This summary includes: primary contact information, organization website address, enrollment goal (based on funded amount), CEE rank for Open Enrollment #2, and subcontractors.

Scored proposals were ranked against each other for applicants proposing to serve the same target population. Some of the factors considered in ranking included: cost-effectiveness, access to target populations (based on ethnicity, income, language, age and other factors), target region, evaluation score, existing networks and infrastructures, as well as references submitted by the applicant.

## **III. FUNDING AWARDS**

Of the total 115 applications received, eight applications did not pass technical review and were not included in the evaluation and scoring process. Of the 107 applications that advanced to evaluation and ranking, 69 Navigator Grant proposals, or 60 percent of applications received, are recommended for funding.

### A. Overview of Grantees

Navigator Grant recipients are expected to conduct outreach, education, enrollment assistance, renewal assistance, and post enrollment services to consumers. These activities will help Covered California meet the goals of the Navigator Grant Program by:

- 1. Informing Covered California subsidy eligible consumers of the availability and benefits of obtaining health care coverage;
- 2. Promoting the value of purchasing health care coverage;
- 3. Motivating consumers to act;
- 4. Helping consumers to shop and compare plans;
- 5. Facilitating enrollment into Covered California Health Insurance Plans;



- 6. Assisting consumers with the Covered California renewal process; and
- 7. Providing post enrollment support to Covered California consumers.

The target populations of selected Grantees will reach consumers in 13 languages which include: Arabic, Armenian, Chinese, English, Farsi, Hmong, Khmer, Korean, Laotian, Russian, Spanish, Tagalog, and Vietnamese. Other Grantees were selected based on their demonstrated ability to reach special demographics including Lesbian, Gay, Bisexual, and Transgender (LGBT) and young adults.

#### **B.** Location of Grantees

An emphasis was placed on ensuring Grantees were selected that demonstrated a wide reach into areas where Covered California eligible populations reside.

Table 4 shows the funding awarded and enrollment / renewal goals by the eight geographic regions that are part of Covered California's 2015 Community Outreach Campaign.

Region	Funding Amounts (Navigator Dollars)	%	Renewals & Enrollments	%
Bay Area	\$650,000	6%	3,200	8%
Central Coast	\$100,000	1%	1,100	3%
Central Valley	\$1,400,000	14%	5,900	14%
Inland Empire	\$900,000	9%	6,000	14%
Los Angeles	\$3,550,000	34%	12,500	29%
Northern	\$1,700,000	17%	6,000	14%
Orange	\$400,000	4%	1,200	3%
San Diego	\$1,600,000	16%	6,400	15%
Grand Total	\$10,300,000	100%	42,300	100%

#### TABLE 4 – SELECTED NAVIGATOR APPLICATIONS BY REGION

## **C. Categories of Grantees**

A wide range of organizations submitted applications and the applications selected for funding reflect this diversity. Table 5 provides an overview of the types of organizations that were selected for funding.



Org Types	Total Funding	% of Funding	# of Orgs	% of Orgs
Non-Profit Community Organization	\$4,520,000	43.88%	35	50.72%
Safety-Net Clinic	\$3,850,000	38.84%	19	27.53%
Tax Preparer	\$500,000	4.91%	5	7.25%
Faith-Based Organization	\$425,000	4.18%	3	4.35%
City, County or Local Government Agency	\$375,000	3.69%	2	2.90%
Chamber of Commerce	\$350,000	3.44%	2	2.90%
School District	\$125,000	1.23%	2	2.90%
Other Private / Public	\$50,000	0.49%	1	1.45%
Total	\$10,300,000	100%	69	100%

#### TABLE 5 – APPLICATIONS RECOMMENDED FOR FUNDING BY CATEGORY TYPE

### **D. Non-Funded Organizations**

In order to have a strong and robust Navigator Grant Program, it was necessary to have competitive proposals from a large number of organizations. As a result of the competitive nature of the grant program, many well thought out and potentially successful applications were not selected for funding despite a strong evaluation score. As Covered California progressed through the evaluation process it was evident that in many cases a multitude of organizations had submitted strong proposals to reach the same populations. Due to the necessity to reach eligible populations throughout California with the available funding, and organizations that did not have prior enrollment experience, not all organizations were funded. Covered California reached out to organizations not funded to invite them to participate, or continue participating, Community Outreach Network or Certified Application Counselor Program. In this capacity, non-funded organizations will work alongside Covered California to reach out to consumers as a trusted source of information in their community about Covered California. The organizations that partner with Covered California in these ways, outside if the Navigator Program, will be critical in ensuring that all eligible individuals have the information and assistance they need to receive the safety and security that health insurance provides.



# Appendix A – 1 Page Grantee Summary

## 211 Infoline of San Diego County

Amount Requested: \$293,750	Amount Funded: \$250,000				
Organization Type:	Non-Profit Community Organization				
John Ohanian President & CEO	Program Affiliation	Enrollment and Renewal Goal			
5251 Viewridge Court, Suite 130 San Diego	CEE				
info@211sandiego.org 858-300-1300	Rank: 27 QHP: 674 % Effectuated: 37 # Medi-Cal: 575	1,000			
	Evaluation Score:	95%			
Subcontractors:					
San Diegans for Healthcare Coverage					
Targeted Counties: Imperial; San Diego					
<b>Target Ethnicities:</b> African; African-American; Caucasian; Filipino; Hispanic/Latino; Hmong; Laotian; Middle Eastern					



**Special Demographic Populations:** LGBT; Limited English Proficiency; Geographic Areas of San Diego and Imperial Counties, Employees with part-time hours

## **Access California Services**

Amount Requested: \$50,000	Amount Funded: \$50,000		
Organization Type:	Non-Profit Community Organization		
Nahlan Kayali Executive Director	Program Affiliation	Enrollment and Renewal Goal	
631 S. Brookhurst Street, Suite 107 Anaheim nkayali@accesscal.org 714-917-0440	CEE Rank: 154 QHP: 58 % Effectuated: 26 # Medi-Cal: 90	200	
	Evaluation Score:	87%	
Subcontractors:			



Targeted Counties: Los Angeles; Orange; Riverside; San Bernardino; San Diego

Target Ethnicities: Caucasian; Hispanic/Latino; Middle Eastern; Other; Iranian, South Asian

Special Demographic Populations: Limited English Proficiency

## Alameda Health Consortium

Amount Requested: \$300,000	00 Amount Funded: \$300,000		
Organization Type:	Non-Profit Community Organization		
Ralph Silber	Program Affiliation		
Executive Director			
101 Callan Ave., Suite 300	CEE CEE		
San Leandro		1,200	
	Rank: 5		



rsilber@alamedahealthconsortium.org	QHP: 3,140	
510-297-0266	% Effectuated:65	
	# Medi-Cal: 551	
	Evaluation Score:	82%

#### Subcontractors:

Asian Health Services, Axis Community Health, LaClinica de La Raza, Inc., Lifelong Medical Care, Native American Health Center, Tri-City Health Center, Tiburcio Vasquez Health Center, West Oakland Health Council

Targeted Counties: Alameda

**Target Ethnicities:** African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Korean; Vietnamese; Other; American Indian, Asian Indian, Unknown

**Special Demographic Populations:** Limited English Proficiency; Mixed Immigration Status Families



# AltaMed Health Services Corporation

Amount Requested: \$500,000	Amount Fu	nded: \$500,000
Organization Type:	Safety-Net Clinic	
Castulo de la Rocha President & CEO 2040 Camfield Avenue Los Angeles cadelarocha@altamed.org 323-889-7343	Program Affiliation ✓ CEE Rank: 1 QHP: 3,140 % Effectuated: 21 # Medi-Cal: 6,216	Enrollment and Renewal Goal 2,000
Subcontractors: N/A	Evaluation Score:	96%
Targeted Counties: Los Angeles; Orange		
Target Ethnicities: African; Caucasian; Hispanic/Latino		



Special Demographic Populations:

## Ampla Health

Amount Requested: \$100,000	Amount Funded: \$100,000	
Organization Type:	Safety-Net Clinic	
Benjamin H. Flores President & CEO 935 Market Street	Program Affiliation	Enrollment and Renewal Goal
Yuba City bflores@amplahealth.org 530-674-4261	Rank: 33 QHP: 379 % Effectuated: 76 # Medi-Cal: 601	400
	Evaluation Score:	81%
Subcontractors: N/A		



Targeted Counties: Butte; Colusa; Glenn; Sutter; Tehama; Yuba

**Target Ethnicities:** African-American; Caucasian; Hispanic/Latino; Other; Native American, Pacific Islander/Native Hawaiian, Asian

Special Demographic Populations: College Students; LGBT; Young Adults; Other; MSFWs & Dependents



# **Bartz-Altadonna Community Health Centers**

Amount Requested: \$100,000	Amount F	unded: \$50,000
Organization Type:	Safety-Net Clinic	
Emma Gutierrez Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
43322 Gingham Ave. Lancaster	CEE	
emma@bachc.org 661-874-4050	Rank: 172 QHP: 52 % Effectuated: 42 # Medi-Cal: 61	200
	Evaluation Score:	80%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: African-American; Caucasian; Filipino; Hispanic/Latino; Other; Multi races		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Families with mixed immigration status



## California Black Chamber of Commerce Foundation

Amount Requested: \$500,000	Amount Fi	unded: \$50,000
Organization Type:	Chamber of Commerce; Non-Profit Community Organization	
Delores Thompson V.P. Operations	Program Affiliation	Enrollment and Renewal Goal
1600 Sacramento Inn Way, Suite 232 Sacramento dthompson@calbcc.org 916-463-0177	CEE Rank: 62 QHP: 463 % Effectuated: 16 # Medi-Cal: 96	200
	Evaluation Score:	94%
Subcontractors:		

**Targeted Counties:** Alameda; Contra Costa; Kern; Los Angeles; Riverside; Sacramento; San Bernardino; San Diego; San Francisco; San Joaquin; Santa Clara; Solano; Sonoma

Target Ethnicities: African; African-American; Caucasian; Hispanic/Latino; Vietnamese



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other



# **CA Council of Churches**

Amount Requested: \$50,000	Amount Fi	unded: \$50,000
Organization Type:	Non-Profit Community Organization	
The Rev. Dr. Rick Schlosser	Program Affiliation	Enrollment and Renewal
Executive Director		Goal
4044 Pasadena Avenue	CEE	
Sacramento		
risk@salahurahaa ara	Rank: 297	
rick@calchurches.org 916-488-7300	QHP Enrolled: 20	
910-488-7300	% Effectuated: 30	
	# Medi-Cal: 42	
	Evaluation Score:	78%
Subcontractors:		
<b>Targeted Counties</b> : Alameda; Contra Costa; Fresno; Los Angeles; Marin; Riverside; Sacramento; San Bernardino; San Francisco; San Joaquin; San Mateo; Santa Clara; Solano		
Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Hmong		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Elementary/secondary schools



# California Physicians Alliance dba PNHP

Amount Requested: \$50,000	Amount F	unded: \$50,000
Organization Type:	Non-Profit Community Organization	
William Skeen Executive Director	Program Affiliation	Enrollment and Renewal Goal
1137 Wilshire Blvd Los Angeles	CEE	
bill@pnhpca.org 213.482.0256	Rank: 98 QHP: 101 % Effectuated: 23 # Medi-Cal: 90	200
	Evaluation Score:	82%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: Caucasian; Hispanic/Latino		



**Special Demographic Populations:** College Students; Limited English Proficiency



## Catholic Charities of California, Inc.

Amount Requested: \$299,750	Amount Fu	nded: \$225,000
Organization Type:	Faith-Based Organization	
Shannon Lahey Executive Director	Program Affiliation	Enrollment and Renewal Goal
1119 K Street, 2nd Floor Sacramento emily@catholiccharitiesca.org 916-706-1539	CEE Rank: 11 QHP: 1,074 % Effectuated: 43 # Medi-Cal: 1,173	900
	Evaluation Score:	87%

#### Subcontractors:

Catholic Charities Diocese of San Diego, Catholic Charities of Santa Clara County, Catholic Charities of the Diocese of Santa Rosa, Catholic Charities of the Diocese of Monterey

**Targeted Counties:** Imperial; Lake; Monterey; Napa; San Diego; San Luis Obispo; Santa Clara; Santa Cruz; Sonoma

**Target Ethnicities:** African; African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Middle Eastern; Vietnamese



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Mixed status households, Culturally diverse populations, selected employment sectors, Catholic Charities social services clients, Catholic parishioners

## **City of Long Beach Department of Health and Human Services**

Amount Requested: \$125,000	Amount Funded: \$125,000	
Organization Type:	City, County, or Local Government Agency	
Patrick H. West City Manager	Program Affiliation	Enrollment and Renewal Goal
333 W. Ocean Blvd, 13th Floor Long Beach	CEE	
Cheryl. Barrit@longbeach.gov (562) 570-7920	Rank: 65 QHP: 354 % Effectuated: 43 # Medi-Cal: 504	500
	Evaluation Score:	74%
Subcontractors:		



Targeted Counties: Los Angeles

Target Ethnicities: African-American; Cambodian; Caucasian; Filipino; Hispanic/Latino

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; sole proprietors; School District



# **Clinica Sierra Vista**

Amount Requested: \$500,000	Amount Fu	ınded: \$500,000
Organization Type:	Safety-Net Clinic	
Stephen W. Schilling Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
1430 Truxtun Avenue, Suite 400 Bakersfield	CEE	
schilling@clinicasierravista.org 661-747-0445	Rank: 3 QHP: 2,551 % Effectuated: 65 # Medi-Cal: 4,463	3,000
	Evaluation Score:	77%
Subcontractors:		
Targeted Counties: Fresno; Kern		
Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Hmong		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Individuals employed in crop production, families with mixed immigration status



## **Coalition of Orange County Community Centers**

Amount Requested: \$300,000	Amount Fu	ınded: \$150,000
Organization Type:	Non-Profit Community Organization	
Isabel Becerra Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
17701 Cowan, Suite 220 Irvine ibecerra@coccc.org 949-486-0458	<ul> <li>✓ CEE</li> <li>Rank: 49</li> <li>QHP: 977</li> <li>% Effectuated: 33</li> <li># Medi-Cal: 684</li> </ul>	600
	Evaluation Score:	81%

**Subcontractors:** Korean Community Services, Nhan Hoa Comprehensive Health Care Clinic, North Orange County Comm. Health Foundation, Serve the People Community Health Center, Vietnamese Community of Orange County

Targeted Counties: Orange

Target Ethnicities: Caucasian; Hispanic/Latino; Korean; Middle Eastern; Vietnamese



Special Demographic Populations: Limited English Proficiency

## **Community Health Alliance of Pasadena**

Amount Requested: \$250,000	Amount Funded: \$200,000	
Organization Type:	Safety-Net Clinic	
Margaret B Martinez CEO	Program Affiliation	Enrollment and Renewal Goal
455 W Montana Street Pasadena	CEE	
mmartinez@chapcare.org 626-993-1227	Rank: 38 QHP: 630 % Effectuated: 54 # Medi-Cal: 706	800
	Evaluation Score:	80%
Subcontractors: Young and Healthy Inc., Young Invincibles		



Targeted Counties: Los Angeles

Target Ethnicities: African-American; Caucasian; Chinese; Hispanic/Latino

**Special Demographic Populations:** College Students; Limited English Proficiency; Young Adults; Other; Other; Other; Other; Families w/Mixed Immigration Status; Hospitals; Elementary and Secondary Schools



# Community Health Clinic Ole

Amount Requested: \$100,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization; Safety-Net Clinic	
Tanir Ami Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
1100 Trancas Street, Suite 300 Napa	CEE	
tami@clinicole.org 707-254-1774 x	Rank: 71 QHP: 403 % Effectuated: 59 # Medi-Cal: 483	200
	Evaluation Score:	81%
Subcontractors: Upvalley Family Centers, Spirit of Unity, On The Move		
Targeted Counties: Napa; Solano; Sonoma		



Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Other; Asian, Multi-racial

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; mixed immigration status, employment sector with uninsured workers

#### **Community Health Councils**

Amount Requested: \$50,000	Amount Fi	unded: \$50,000
Organization Type:	Non-Profit Community Organization	
Joanne Leslie Board of Directors Vice Chair 3731 Stocker Street Los Angeles audrey@chc-inc.org (323) 295-9372	Program Affiliation CEE Rank: 142 QHP Enrolled: 65	Enrollment and Renewal Goal 200
(525) 255 5572	% Effectuated: 17 # Medi-Cal: 183	200
	Evaluation Score:	73%
Subcontractors:		



Targeted Counties: Los Angeles

Target Ethnicities: African-American; Caucasian; Hispanic/Latino

Special Demographic Populations: Limited English Proficiency



# Community Health Partnership, Inc

Amount Requested: \$50,000	Amount F	unded: \$50,000
Organization Type:	Non-Profit Community Organization	
Dolores Alvarado CEO	Program Affiliation	Enrollment and Renewal Goal
1401 Parkmoor Avenue, Suite 200 San Jose	CEE	
dolores@chpscc.org 408-556-6605	Rank: 125 QHP Enrolled: 76 % Effectuated: 51 # Medi-Cal: 102	200
	Evaluation Score:	79%
Subcontractors:		
Targeted Counties: Santa Clara		
Target Ethnicities: African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Middle Eastern; Vietnamese		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Families of Mixed Immigration Status; Parents of School age children

#### **Comprehensive Community Health Centers, Inc.**

Amount Requested: \$150,000	Amount Funded: \$150,000	
Organization Type:	Safety-Net Clinic	
Ara Tavitian	Program Affiliation	Enrollment and Renewal
CEO 801 S. Chevy Chase Dr. Suite 20 Glendale	CEE	Goal
naomia@cchccenters.org (818) 630-6150	Rank: 29 QHP: 611 % Effectuated: 25 # Medi-Cal: 614	600
	Evaluation Score:	92%
Subcontractors: Center for Living and Learning		



Targeted Counties: Los Angeles

Target Ethnicities: African-American; Armenian; Caucasian; Filipino; Hispanic/Latino; Korean

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Individuals losing Medi-Cal due to increase in income; Families with mixed immigration status; Elementary and secondary schools

#### **Council of Community Clinics**

Amount Requested: \$500,000	Amount Funded: \$500,000	
Organization Type:	Non-Profit Community Organization	
Tracy Garmer	Program Affiliation	Enrollment and Renewal
Chief Operating Officer		Goal
7535 Metropolitan Drive	CEE-No	
San Diego		
info@ccc-sd.org	Rank: N/A	2,000
	QHP: N/A	



(619) 542-4300	% Effectuated: N/A # Medi-Cal: N/A	
	Evaluation Score:	85%

**Subcontractors:** La Maestra Family Clinic, Inc., North County Health Services, Operation Samahan Inc., San Ysidro Health Center Vista Community Clinic

Targeted Counties: San Diego

**Target Ethnicities:** African; African-American; Caucasian; Filipino; Hispanic/Latino; Laotian; Middle Eastern; Vietnamese

Special Demographic Populations: College Students; Limited English Proficiency



### **Crenshaw Health Partners**

Amount Requested: \$500,000	Amount Fu	nded: \$150,000
Organization Type:	Faith-Based Organization	
Ralph T. Gilmer Chairman of the Board	Program Affiliation	Enrollment and Renewal Goal
3650 W. Martin Luther King Jr. Blvd Los Angeles	CEE	
info@crenshawhealthpartners.com (310) 736-8722	Rank: 25 QHP: 545 % Effectuated:16 # Medi-Cal: 718	600
	Evaluation Score:	73%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: African-American; Caucasia	n; Hispanic/Latino; Other	



Special Demographic Populations: College Students; LGBT; Limited English Proficiency; Young Adults



#### **D' Access Central Inc**

Amount Requested: \$100,000	Amount Fu	nded: \$100,000
Organization Type:	Tax Preparer	
Nida J Fisher President/CEO	Program Affiliation	Enrollment and Renewal Goal
19721 Nordhoff Street Northridge	CEE	
daccesscentral@gmail.com (818) 701-5806	Rank: 59 QHP: 292 % Effectuated:28 # Medi-Cal: 206	400
	Evaluation Score:	67%
Subcontractors:		
Targeted Counties: Los Angeles; Ventura		
Target Ethnicities: Caucasian; Filipino; Hispani	c/Latino; Other; Asian	



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Other; New Immigrants; Employees with no health benefits; Those transitioning from Medi-Cal to Covered CA; COBRA eligible; Self-employed

# Divine Truth Unity Fellowship Church dba Unity Fellowship Social Justice Ministries

Amount Requested: \$85,000	Amount Fi	unded: \$50,000
Organization Type:	Faith-Based Organization; Non-Profit Community Organization	
Rev. Benita Ramsey	Program Affiliation	Enrollment and Renewal
Executive Director		Goal
2023 Chicago Avenue, Suite B-21	CEE-No	
Riverside		
revbenita@gmail.com (909) 519-3927	Rank: # N/A QHP: N/A % Effectuated: N/A # Medi-Cal: N/A	200
	Evaluation Score:	80%
Subcontractors:		



Targeted Counties: Riverside; San Bernardino; San Diego

Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Other; Mixed Race

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults

#### **Family Health Care Resources**

Amount Requested: \$300,000	Amount Funded: \$300,000	
Organization Type:	Non-Profit Community Organization	
Luis C Munoz	Program Affiliation	Enrollment and Renewal
CEO		Goal
1930 Wilshire Blvd, Suite 710	CEE	
Los Angeles		
fhcr@att.net 213-413-3040	Rank: 23 QHP: 596 % Effectuated: 17	600



	# Medi-Cal: 308	
	Evaluation Score:	77%
Subcontractors:		
Targeted Counties: Los Angeles; Orange; River	rside; San Bernardino; Venti	ura
Target Ethnicities: African; African-American; Armenian; Caucasian; Chinese; Filipino; Hispanic/Latino; Middle Eastern; Russian		
Special Demographic Populations: Limited En	glish Proficiency	
Family Health Centers of San Diego		
Amount Requested: \$500,000	Amount Fu	nded: \$500,000



Organization Type:	Safety-Net Clinic	
Fran Butler-Cohen President/CEO 823 Gateway Center Way	Program Affiliation	Enrollment and Renewal Goal
San Diego fran@fhcsd.org 619-515-2301	Rank: 6 QHP:1,721 % Effectuated:22 # Medi-Cal: 2,089	2,000
	Evaluation Score:	85%

Subcontractors:

Targeted Counties: San Diego

**Target Ethnicities:** African-American; Caucasian; Filipino; Hispanic/Latino; Middle Eastern; Vietnamese; Other; Multiracial



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Military separating from service; service industry

#### Family HealthCare Network

Amount Requested: \$300,000	Amount Fu	ınded: \$200,000
Organization Type:	Safety-Net Clinic	
Kerry Hydash President & CEO	Program Affiliation	Enrollment and Renewal Goal
305 E Center Avenue Visalia	CEE	
khydash@fhcn.org 559-737-4731	Rank: 9 QHP: 761 % Effectuated: 81 # Medi-Cal: 964	800
	Evaluation Score:	81%
Subcontractors:		
Targeted Counties: Kings; Tulare		



Target Ethnicities: African-American; Filipino; Hispanic/Latino; Other; Other; Asian; White

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Migrant Seasonal Farmworkers; Employment Sectors w/high numbers of uninsured persons

#### **Family Tax Services**

Amount Requested: \$100,000	Amount Fu	unded: \$75,000
Organization Type:	Safety-Net Clinic	
Cynthia Hernandez	Program Affiliation	Enrollment and Renewal
Executive Director		Goal
860 East Avenue K	CEE	
Suite A		
Lancaster, CA 93535	Rank: 54	
	QHP: 238	400
Familytax1@yahoo.com		
661-339-3360	% Effectuated: 44.5	
	# Medi-Cal: 394	



Subcontractors: N/A		
Targeted Counties: Kern, Los Angeles		
Target Ethnicities: African-American; Caucas	sian; Hispanic/Latino;	
Special Demographic Populations: College S	Students; Young Adults	



# **Golden Valley Health Centers**

Amount Requested: \$100,000	Amount Fi	unded: \$75,000
Organization Type:	Safety-Net Clinic	
Tony Weber CEO	Program Affiliation	Enrollment and Renewal Goal
737 W Childs Avenue Merced	CEE	
tweber@gvhc.org (209) 383-1848	Rank: 148 QHP: 61 % Effectuated: 72 # Medi-Cal: 740	300
	Evaluation Score:	94%
Subcontractors:		
Targeted Counties: Merced; Stanislaus		
Target Ethnicities: African-American; Caucasia	n; Hispanic/Latino; Hmong;	Laotian; Other



**Special Demographic Populations:** College Students; Limited English Proficiency; Young Adults; Other; Other; Other; Mixed Immigration Status; Agricultural Workers

#### **Greenfield Family Resource Center**

Amount Requested: \$50,000	Amount F	unded: \$50,000
Organization Type:	School District	
Chris Crawford Superintendent	Program Affiliation	Enrollment and Renewal Goal
1624 Fairview Avenue Bakersfield ramirezf@gfusd.net 661-837-3720	CEE Rank: 188 QHP: 44 % Effectuated: 55 # Medi-Cal: 104	200
	Evaluation Score:	78%
Subcontractors:		



Targeted Counties: Kern

**Target Ethnicities:** African-American; Caucasian; Filipino; Hispanic/Latino; Hmong; Korean; Middle Eastern; Vietnamese

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Other; Native Americans; Mixed Immigration Status; Employment Sectors That Lack Insurance; Foster Youth; Middle Income Families

#### Grupo Comunitario en Salud Integral

Amount Requested: \$50,000	Amount Funded: \$50,000	
Organization Type:	Private Entity-Educational	
Constanza Ramirez	Program Affiliation	Enrollment and Renewal
President		Goal
24815 Acropolis Drive	CEE CEE	
Mission Viejo		
gcesi@teachers.org (949)8139677	Rank: 121 QHP: 82 % Effectuated: 18	200



	# Medi-Cal: 152	
	Evaluation Score:	78%
Subcontractors:		
Caminos Foundation		
Targeted Counties: Los Angeles; Orange; San Diego		
Target Ethnicities: African-American; Hispanic/Latino		
Special Demographic Populations: Limited English Proficiency; Young Adults; Other; 25-54		



#### **Healthcare Resources Foundation**

Amount Requested: \$100,000	Amount Funded: \$50,000	
Organization Type:		
Man Wa Chan Directo/CEO	Program Affiliation	Enrollment and Renewal Goal
923 E Valley Blvd., Suite 102 San Gabriel	CEE-No	
info@hcrprogram.com 881-891-6302	Rank: N/A QHP Enrolled: N/A % Effectuated: N/A # Medi-Cal: N/A	200
	Evaluation Score:	87%
Subcontractors:		
Targeted Counties: Los Angeles, Orange, Riverside, San Bernardino		
Target Ethnicities: Cambodian, Caucasian, Chinese, Hispanic/Latino, Vietnamese		



**Special Demographic Populations:** College Students, LGBT, Limited English Proficiency, Young Adults

# Healthy Community Forum for the Greater Sacramento Region Sacramento Covered

Amount Requested: \$250,000	Amount Funded: \$250,000	
Organization Type:	Non-Profit Community Organization	
Kelly Bennett Wofford Executive Director	Program Affiliation	Enrollment and Renewal Goal
8928 Volunteer Lane, Suite 220 Sacramento	CEE	
kelly@sacramentocovered.org (916) 414-8336	Rank: 17 QHP: 799 % Effectuated: 55 # Medi-Cal: 582	1,000
	Evaluation Score:	86%
Subcontractors:		
Gender Health Center		



Targeted Counties: El Dorado; Placer; Sacramento; Yuba

**Target Ethnicities:** African-American; Caucasian; Hispanic/Latino; Hmong; Russian; Vietnamese; Other; Asian Indian

**Special Demographic Populations:** LGBT; Limited English Proficiency; Other; Other; Mixed Immigration Households; Culturally diverse populations

#### Healthy House Within a MATCH Coalition

Amount Requested: \$75,000	Amount Funded: \$75,000	
Organization Type:	Non-Profit Community Organization	
Candice Adam-Medefind Executive Director	Program Affiliation	Enrollment and Renewal Goal
301 W 18th Street, Suite 101	_	Goal
Merced	CEE	
	Domin 00	300
candice@healthyhousemerced.org	Rank: 90	500
209-724-0102	QHP: 303	
	% Effectuated:79	



	# Medi-Cal: 166		
	Evaluation Score:	80%	
Subcontractors:			
Targeted Counties: Fresno; Madera; Merced; San Joaquin; Stanislaus			
<b>Target Ethnicities:</b> African; African-American; Armenian; Cambodian; Caucasian; Chinese; Filipino; Hispanic/Latino; Hmong; Laotian; Middle Eastern; Russian; Ukrainian; Other; Southeast Asian			
Special Demographic Populations: College Students; LGBT; Limited English Proficiency; Young Adults			
Herald Christian Health Center			
Amount Requested: \$500,000	Amount Fu	nded: \$400,000	



Organization Type:	Safety	/-Net Clinic
Carolin Eng Chief Operation Officer	Program Affiliation	Enrollment and Renewal Goal
923 S San Gabriel Blvd San Gabriel ceng@hchcla.org 626-286-8700	CEE Rank: 12 QHP: 868 % Effectuated: 48 # Medi-Cal: 1293	1,600
	Evaluation Score:	91%
Subcontractors:		

Chinese Christian Herald Crusades

Targeted Counties: Los Angeles

Target Ethnicities: Chinese; Hispanic/Latino; Vietnamese



Special Demographic Populations: Limited English Proficiency



# Home Start, Inc.

Amount Requested: \$100,000	Amount Fu	ınded: \$100,000
Organization Type:	Non-Profit Community Organization	
Laura A. Mustari, LCSW CEO	Program Affiliation	Enrollment and Renewal Goal
5005 Texas Street, Suite 203 San Diego	CEE	
lmustari@home-start.org 619-692-0727 ex	Rank: 63 QHP: 320 % Effectuated: 28 # Medi-Cal: 284	400
	Evaluation Score:	82%
Subcontractors:		
Targeted Counties: San Diego		
Target Ethnicities: African-American; Chinese; Filipino; Hispanic/Latino; Middle Eastern		



Special Demographic Populations: Limited English Proficiency



# **Hub Cities Consortium**

Amount Requested: \$150,000	Amount Funded: \$75,000		
Organization Type:	Non-Profit Community Organization		
Jose Martinez Executive Director	Program Affiliation	Enrollment and Renewal Goal	
2677 Zoe Avenue Huntington Park	CEE CEE		
jmartinez@hubcities.org (323) 586-4700	Rank: 93 QHP: 164 % Effectuated: 6 # Medi-Cal: 207	300	
	Evaluation Score:	73%	
Subcontractors:			
Targeted Counties: Los Angeles			
Target Ethnicities: African-American; Hispanic/Latino			



Special Demographic Populations: College Students; LGBT; Limited English Proficiency; Young Adults



# **Inland Wellness Information Network**

Amount Requested: \$100,000	Amount Funded: \$100,000		
Organization Type:	Non-Profit Community Organization; Other; Fiscal Agent for Inland Empire Children's Health Initiative		
Jim Peterson Board Chair	Program Affiliation	Enrollment and Renewal Goal	
1859 W Redlands Blvd, Suite 7A	CEE-No		
Redlands			
jpeterson@sbcms.org (909) 273-6000	Rank: N/A QHP Enrolled: N/A % Effectuated: N/A	400	
	# Medi-Cal: N/A		
	Evaluation Score:	76%	
Subcontractors:			
Community Clinic Association of San Bernardino;			
Kids Come First			
Targeted Counties: San Bernardino			
<b>Target Ethnicities:</b> African-American; Cambodian; Chinese; Hispanic/Latino; Hmong; Japanese; Korean; Other; Other; White 24%; Native American 1%			



Special Demographic Populations: College Students; Limited English Proficiency

#### Institute for Healthcare Advancement

Amount Requested: \$50,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization	
Michael Villaire CEO	Program Affiliation	Enrollment and Renewal Goal
501 S. Idaho Street, Suite 300 La Habra	CEE	
info@iha4health.org 562-690-4001	Rank: 22 QHP: 868 % Effectuated: 36 # Medi-Cal: 673	200
	Evaluation Score:	84%
Subcontractors:		



Targeted Counties: Los Angeles; Orange

**Target Ethnicities:** African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Korean; Middle Eastern; Vietnamese

Special Demographic Populations: College Students; LGBT; Limited English Proficiency; Young Adults



# Kelly Rolfe Financial Services

Amount Requested: \$500,000	Amount Funded: \$100,000		
Organization Type:	Tax Preparer		
KIMBERLY ROLFE CEO	Program Affiliation	Enrollment and Renewal Goal	
9800 SOUTH LA CIENEGA BLVD, SUITE 310	CEE		
Inglewood	Rank: 30		
Kimberly@krfs.org	QHP: 505	400	
310-910-0002	% Effectuated: 25		
	# Medi-Cal: 844		
	Evaluation Score:	71%	
Subcontractors:			
Targeted Counties: Los Angeles			
Target Ethnicities: African-American; Caucasian; Filipino; Hispanic/Latino; Other; Pacific Islander			



Special Demographic Populations: College Students; Young Adults

# La Familia Counesling Center, Inc.

Amount Requested: \$50,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization	
Rachel Rios	Program Affiliation	Enrollment and Renewal
Executive Director		Goal
5523 34th Street	CEE-No	
Sacramento		
	Rank: # N/A	
rachelr@lafcc.org	QHP: N/A	
916-452-3601	% Effectuated: N/A	200
	# Medi-Cal: N/A	
	Evaluation Score:	85%
Subcontractors:		



Targeted Counties: Sacramento

Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Hmong; Vietnamese; Other

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Mixed Immigration



# LDP Financial

Amount Requested: \$300,000	Amount Fu	ınded: \$150,000
Organization Type:	Tax Preparer	
Deyra Arevalo Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
768 N. Mt. Vernon Avenue San Bernardino	CEE	
deyra@ldpfinancial.com 909-763-2488	Rank: 43 QHP: 459 % Effectuated: 38 # Medi-Cal: 501	600
	Evaluation Score:	78%
Subcontractors:		
Targeted Counties: Riverside; San Bernardino		
Target Ethnicities: African-American; Caucasian; Filipino; Hispanic/Latino; Middle Eastern		



Special Demographic Populations: College Students; Limited English Proficiency; Young Adults



# Los Angeles Unified School District

Amount Requested: \$158,464	Recommende	d Funding: \$75,000
Organization Type:	School District	
Debra Duardo, MSW,EdD Executive Director, SHHS	Program Affiliation	Enrollment and Renewal Goal
333 S Beaudry Avenue, Floor 29 Los Angeles	CEE	
debra.duardo@lausd.net 213-241-3840	Rank: 50 QHP: 291 % Effectuated: 19 # Medi-Cal: 1,156	300
	Evaluation Score:	92%
Subcontractors:		
Targeted Counties: Los Angeles		
<b>Target Ethnicities:</b> African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Japanese; Korean; Other; Mixed Race		



**Special Demographic Populations:** Limited English Proficiency; Young Adults; Other; Other; American-Indian; Uninsured Part-time Emp

# **MKG Enterprises CORP**

Amount Requested: \$200,000	Amount Funded: \$50,000	
Organization Type:	Tax Preparer	
Marshawn Govan CFO	Program Affiliation	Enrollment and Renewal Goal
909 E Belmont Avenue Fresno	CEE: n/a	
MDGTAX@gmail.com (559) 892-1901	Rank: n/a QHP Enrolled: n/a % Effectuated: n/a # Medi-Cal: n/a	200
	Evaluation Score:	82%
Subcontractors: Two Q Inc. dba JP Marketing		



Targeted Counties: Fresno

Target Ethnicities: African-American; Caucasian; Hispanic/Latino; Hmong

Special Demographic Populations:



## National Coalition of 100 Black Women

Amount Requested: \$500,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization	
Maxine Hickman President, National Coalition of Black Women, San	Program Affiliation	Enrollment and Renewal Goal
210 Post Street, Suite 714		
San Francisco	Rank: # N/A	
sanfrancisconcbw@ncbwsf.org 415-666-2524	QHP Enrolled: N/A % Effectuated: N/A # Medi-Cal: N/A	200
	Evaluation Score:	83%
Subcontractors:		
Hope - San Francisco		
Targeted Counties: San Francisco		
<b>Target Ethnicities:</b> African-American; Hispanic/Latino; Other; Other; Other; Asian/Pacific Islander; Native American; Multi-ethnic, non-Latino; Other, non-Latino		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Other; Seniors; People with Disabilities; Families with Small Children; Women of Color

### North County Health Project, Inc.

Amount Requested: \$275,000	Amount Fu	nded: \$200,000
Organization Type:	Safety-Net Clinic	
Irma Cota President and CEO	Program Affiliation	Enrollment and Renewal Goal
150 Valpreda Rd San Marcos	CEE	
Irma.cota@nchs-health.org 760-736-8738	Rank: 14 QHP Enrolled: 600 % Effectuated: 25 # Medi-Cal: 1,105	800
	Evaluation Score:	82%
Subcontractors:		



Targeted Counties: San Diego

**Target Ethnicities:** African-American; Cambodian; Caucasian; Chinese; Filipino; Hispanic/Latino; Japanese; Korean; Middle Eastern; Vietnamese; Other; Unknown

Special Demographic Populations: College Students; Limited English Proficiency



# Northeast Community Clinic

Amount Requested: \$100,000	Amount Fu	nded: \$100,000
Organization Type:	Safety-Net Clinic	
CHRISTOPHER T. LAU, MD EXECUTIVE DIRECTOR	Program Affiliation	Enrollment and Renewal Goal
2550 W Main Street, Suite 301 ALHAMBRA	CEE	
CLAU@NECC.NET (626) 457-6900	Rank: 57 QHP: 322 % Effectuated: 19 # Medi-Cal: 357	400
	Evaluation Score:	82%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: African-American; Caucasia	ın; Hispanic/Latino	



Special Demographic Populations: Limited English Proficiency; Young Adults



# Northeast Valley Health Corporation

Amount Requested: \$215,000	Amount Fu	nded: \$100,000
Organization Type:	Safety-Net Clinic	
Kim Wyard Chief Executive Director	Program Affiliation	Enrollment and Renewal Goal
1172 N. Maclay Avenue San Fernando VilmaChampion@nevhc.org	CEE Rank: 32	
(818) 898-1388	QHP: 381 % Effectuated: 13	400
	# Medi-Cal: 559	
	Evaluation Score:	91%
Subcontractors:		
Targeted Counties: Los Angeles		
<b>Target Ethnicities:</b> African-American; Armenian; Caucasian; Filipino; Hispanic/Latino; Middle Eastern; Other; Undefined		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Homeless

# **Omni Family Health**

Amount Requested: \$300,000	Amount Fu	ınded: \$300,000
Organization Type:	Safety-Net Clinic	
Veronica Loya-Alcocer Omni Family Health	Program Affiliation	Enrollment and Renewal Goal
320 James Street Shafter valcocer@omnifamilyhealth.org	CEE Rank: 13 QHP: 996 % Effectuated: 69 # Medi-Cal: 1,447	1,200
	Evaluation Score:	88%
Subcontractors:		



#### **Targeted Counties:**

Target Ethnicities: Caucasian; Other

Special Demographic Populations:



# **Open Door Community Health Centers**

Amount Requested: \$200,000	Amount F	unded: \$50,000
Organization Type:	Non-Profit Community Organization; Safety-Net Clinic	
Herrmann Spetzler Chief Executive Officer 670 Ninth Street, Suite 203 Arcata hspetzler@opendoorhealth.com 707-826-8633	Program Affiliation         ☑ CEE         Rank: 55         QHP Enrolled: 236         % Effectuated: 87         # Medi-Cal: 150	Enrollment and Renewal Goal 200
	Evaluation Score:	77%
Subcontractors:		
Targeted Counties: Del Norte; Humboldt		
<b>Target Ethnicities:</b> African-American; Caucasi Indian/Alaskan Native; Two or More Races; As		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Other; Expectant Mothers; Persons Experiencing Homelessness; Migrant/Seasonal Agricultural Workers; Mixed Immigration Status Families

#### Planned Parenthood of Orange and San Bernardino Counties

Amount Requested: \$50,000	Amount Fi	unded: \$50,000
Organization Type:	Non-Profit Com	munity Organization
Jon Dunn President/CEO	Program Affiliation	Enrollment and Renewal Goal
700 S. Tustin Street Orange	CEE	
jdunn@pposbc.org 714-633-6373	Rank: 60 QHP: 315 % Effectuated: 21 # Medi-Cal: 782	200
	Evaluation Score:	80%
Subcontractors:		



Targeted Counties: Orange; San Bernardino

**Target Ethnicities:** African-American; Caucasian; Hispanic/Latino; Vietnamese; Other; Asian - Native Hawaiian/Pacific Islander

Special Demographic Populations: College Students; Young Adults



# **Providence Little Company of Mary Foundation**

Amount Requested: \$150,000	Amount Funded: \$125,000	
Organization Type:	Non-Profit Community Organization	
Jim Tehan Director, Community Partnerships	Program Affiliation	Enrollment and Renewal Goal
2601 Airport Drive, Suite 220 Torrance	CEE	
jim.tehan@providence.org 310-303-5086	Rank: 51 QHP: 394 % Effectuated: 31 # Medi-Cal: 516	500
	Evaluation Score:	75%
Subcontractors:		
Targeted Counties: Los Angeles		
<b>Target Ethnicities:</b> African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Japanese; Korean; Other; Pacific Islander		



Special Demographic Populations: Limited English Proficiency; Young Adults



# **Quantum Investments Inc. dba Liberty Tax Service**

Amount Requested: \$200,000	Amount Fu	ınded: \$100,000
Organization Type:	Tax Preparer	
Darcy Alvarez ACTA	Program Affiliation	Enrollment and Renewal Goal
454 E Carson Plaza Drive, Ste. 109 Carson	CEE	
dalvarez@mylibtax.com 424-271-6457	Rank: 74 QHP: 365 % Effectuated: 28 # Medi-Cal: 346	400
	Evaluation Score:	69%
Subcontractors:		
Targeted Counties: Los Angeles; Orange; Riverside; San Bernardino; San Diego		
<b>Target Ethnicities:</b> African; African-American; Armenian; Cambodian; Caucasian; Chinese; Filipino; Hispanic/Latino; Hmong; Japanese; Korean; Laotian; Middle Eastern; Russian; Ukrainian; Vietnamese		



Special Demographic Populations: College Students; LGBT; Limited English Proficiency; Young Adults



# **Quinn Community Outreach Corporation**

Amount Requested: 100,000	Amount Funded: 50,000	
Organization Type:	Non-Profit Community Organization	
Eudora Mitchell Executive Director	Program Affiliation	Enrollment and Renewal Goal
25400 Alessandro Blvd, Suite 101 Moreno Valley	CEE	
eudoramitchell@hotmail.com (951) 485-3734	Rank: 107 QHP: 135 % Effectuated: 25 # Medi-Cal: 321	200
	Evaluation Score:	70%
Subcontractors: Inland Empire AME Ministerial Alliance		
Targeted Counties: Riverside; San Bernardino		
Target Ethnicities: African-American; Caucasia	an; Hispanic/Latino	





#### **Redwood Community Health Coalition**

Amount Requested: \$500,000	Amount Funded: \$500,000	
Organization Type:	Non-Profit Community Organization	
Suzie Shupe	Program Affiliation	Enrollment and Renewal
Chief Executive Officer		Goal
1310 Redwood Way, Suite 135	CEE CEE	
Petaluma		
sshupe@rchc.net (707) 285-2974	Rank: 2 QHP: 3,561 % Effectuated: 63 # Medi-Cal: 3,123	2,100
	Evaluation Score:	83%

**Subcontractors:** Coppertower Family Medical Center, Inc., Alliance Medical Center, Coastal Health Alliance, CommuniCare Health Centers, Community Action Partnership, Jewish Community Free Clinic, Marin City Health & Wellness Center, Marin Community Clinic, Petaluma Health Center, Inc., Santa Rosa Community Health Centers, Sonoma County Indian Health Project, Sonoma Valley Community Health Center, West County Health Centers, Inc., Winter Health Care Foundation, Inc.

Targeted Counties: Marin; Sonoma; Yolo

**Target Ethnicities:** African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Japanese; Korean; Middle Eastern; Russian; Vietnamese



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Unemployed persons; Mixed immigration status families; Uninsured workers; Homeless persons

#### **Riverside County Black Chamber of Commerce**

Amount Requested: \$500,000	Amount Funded: \$300,000	
Organization Type:	Chamber of Commerce	
Ellary L. Bhimji Executive Director	Program Affiliation	Enrollment and Renewal Goal
2060 Chicago Avenue, Suite A13 Riverside	CEE	
ellary@riversidecountybcc.org 951-823-0175	Rank: 20 QHP: 876 % Effectuated: 20 # Medi-Cal: 674	1,200
	Evaluation Score:	80%
Subcontractors:		



Targeted Counties: Los Angeles; Riverside; San Bernardino

Target Ethnicities: African; African-American; Caucasian; Hispanic/Latino; Middle Eastern

**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Casual workers



# Saban Community Clinic

Amount Requested: \$100,000	Amount Fu	ınded: \$100,000
Organization Type:	Safety-Net Clinic	
Claudia Portillo Escobar Saban Community Clinic	Program Affiliation	Enrollment and Renewal Goal
6043 Hollywood Blvd.	CEE	
Los Angeles		
cportillo@sabancommunityclinic.org	Rank: 61 QHP: 571 % Effectuated: 16	400
	# Medi-Cal: 860	
	Evaluation Score:	78%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: Caucasian; African America	n	



Special Demographic Populations:



# Salud Para La Gente

Amount Requested: \$225,000	Amount Funded: \$100,000	
Organization Type:	Safety-Net Clinic	
Dori Rose Inda Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
195 Aviation Way, Ste 200 Watsonville	CEE	
sschat@splg.org 831-728-8250	Rank: 75 QHP Enrolled: 163 % Effectuated: 81 # Medi-Cal: 170	400
	Evaluation Score:	82%
Subcontractors:		
Community Bridges		
Pajaro Valley Unified School District		
Targeted Counties: Monterey; Santa Cruz		
Target Ethnicities: African-American; Caucasia	n; Hispanic/Latino	



**Special Demographic Populations:** Limited English Proficiency; Other; Other; Other; Migrant and seasonal farmworkers; Hospitality workers; Low income

## San Diego Black Health Associates, Inc.

Amount Requested: \$100,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization	
Denise Adams-Simms Executive Director 5275 Market Street, Suite C-23 San Diego	Program Affiliation CEE-No	Enrollment and Renewal Goal
info@SDBHA.org 619-906-4002	Rank: QHP Enrolled: % Effectuated: # Medi-Cal:	200
	Evaluation Score:	78%
Subcontractors:		



Targeted Counties: San Diego

Target Ethnicities: African; African-American; Filipino; Hispanic/Latino

**Special Demographic Populations:** College Students; LGBT; Young Adults



# San Joaquin County Pride Center Inc

Amount Requested: \$50,000	Amount Funded: \$50,000	
Organization Type:	Non-Profit Community Organization	
Nicholas Hatten Executive Director	Program Affiliation	Enrollment and Renewal Goal
109 N Sutter Street Stockton	CEE	
sjpridecenter@gmail.com 209-466-7572	Rank: 97 QHP Enrolled: 101 % Effectuated: 57 # Medi-Cal: 109	400
	Evaluation Score:	62%
Subcontractors:		
Targeted Counties: San Joaquin; Stanislaus		
<b>Target Ethnicities:</b> African-American; Cambodian; Caucasian; Chinese; Filipino; Hispanic/Latino; Hmong; Japanese; Korean; Laotian; Middle Eastern; Other; Native American		



Special Demographic Populations: LGBT



# San Mateo County Health System

Amount Requested: \$250,000	Amount Funded: \$250,000	
Organization Type:	City, County, or Local Government Agency	
Jean S Fraser Chief	Program Affiliation	Enrollment and Renewal Goal
225 37th Avenue, Room 178.2 San Mateo	CEE	
jfraser@smcgov.org 650-573-2585	Rank: 10 QHP: 1,163 % Effectuated: 46 # Medi-Cal: 698	1,000
	Evaluation Score:	89%
Subcontractors: Healthways Ravenswood Family Health Center		
Targeted Counties: San Mateo		
Target Ethnicities: African-American; Caucasian; Chinese; Filipino; Hispanic/Latino; Other		



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Unemployed; Disabled; Chronic Conditions



## **Solano Coalition for Better Health**

Amount Requested: \$200,000	Amount Funded: \$175,000	
Organization Type:	Non-Profit Community Organization	
Joanie Erickson Executive Director	Program Affiliation	Enrollment and Renewal Goal
1 Harbor Center, Suite 270 Suisun City	CEE	
info@solanocoalition.org 800-978-7547	Rank: 45 QHP: 489 % Effectuated: 59 # Medi-Cal: 311	700
	Evaluation Score:	81%
Subcontractors: Solano County Department of Child Support Services		
Targeted Counties: Contra Costa; Napa; Solano		
Target Ethnicities: African-American; Caucasian; Filipino; Hispanic/Latino		



Special Demographic Populations: College Students; Limited English Proficiency; Young Adults



# St. Francis Medical Center of Lynwood Foundation

Amount Requested: \$400,000	Amount Funded: \$175,000	
Organization Type:	Non-Profit Community Organization	
Gerald T. Kozai, Pharm.D. President/CEO, St. Francis Medical Center 3630 East Imperial Highway Lynwood (310) 900-7301	Program Affiliation         ✓ CEE         Rank: 46         QHP: 434         % Effectuated: 8         # Medi-Cal: 154	Enrollment and Renewal Goal 700
	Evaluation Score:	82%
Subcontractors:		
Targeted Counties: Los Angeles		
Target Ethnicities: African-American; Caucasia	ın; Hispanic/Latino	



**Special Demographic Populations:** Limited English Proficiency; Young Adults; Other; Older Adults (<65)



# The Actors' Fund of America

Amount Requested: \$125,000	Amount Fu	ınded: \$100,000
Organization Type:	Non-Profit Community Organization	
Joseph P. Benincasa President and CEO	Program Affiliation	Enrollment and Renewal Goal
729 Seventh Avenue, 10th Fl. New York	CEE	
jbeninca@actorsfund.org 212-221-7300	Rank: 84 QHP: 225 % Effectuated: 60 # Medi-Cal: 73	400
	Evaluation Score:	87%
Subcontractors:		
Targeted Counties: Alameda; Los Angeles; San Diego; San Francisco		
Target Ethnicities: African-American; Caucasian; Chinese; Hispanic/Latino; Japanese		



**Special Demographic Populations:** Other; Arts & entertainment professionals



# The Children's Clinic, "Serving Children and Their Families"

Amount Requested: 500,000	Amount F	unded: 100,000
Organization Type:	Safety-Net Clinic	
Elisa Nicholas, MD,MSPH Chief Executive Officer	Program Affiliation	Enrollment and Renewal Goal
2790 Atlantic Avenue Long Beach	CEE	
enicholas@thechildrensclinic.org 562-933-0430	Rank: 106 QHP Enrolled: 93 % Effectuated: 37 # Medi-Cal: 208	400
	Evaluation Score:	78%
Subcontractors:		
Targeted Counties: Los Angeles		
<b>Target Ethnicities:</b> African-American; Camboo Vietnamese	dian; Caucasian; Filipino; His	panic/Latino; Korean;



**Special Demographic Populations:** College Students; LGBT; Limited English Proficiency; Young Adults; Other; Other; Other; Other; Medically Underserved Areas (MUA); Seniors and Other People with Disabilities; Families with Mixed Immigration Status; Mono-lingual Spanish and Khmer speakers;

#### The G.R.E.E.NE Foundation

Amount Requested: \$100,000	Amount Funded: \$50,000		
Organization Type:	Non-Profit Community Organization		
Ernesta Wright Program Director	Program Affiliation	Enrollment and Renewal Goal	
1971 E. Fourth Street, Suite 320 Santa Ana thegreenfoundation333@gmail.com	CEE Rank: 198		
714-507-0338	QHP Enrolled: 40 % Effectuated: 35 # Medi-Cal: 125	400	
	Evaluation Score:	73%	
Subcontractors:			
Targeted Counties: Alameda; Contra Costa; Los Angeles; Orange; Riverside; Sacramento			



Target Ethnicities: African; African-American; Caucasian; Hispanic/Latino

Special Demographic Populations: College Students; Limited English Proficiency; Young Adults

## Tides Center/California Coverage & Health Initiatives

Amount Requested:\$ 345,778	Amount Funded: \$150,000	
Organization Type:	Non-Profit Community Organization	
Kriss Deiglmeier	Program Affiliation	Enrollment and Renewal
CEO Tides Center		Goal
1014 Torney Avenue	CEE	
San Francisco		
kdeiglmeier@tides.org 415-561-6400	Rank: 58 QHP: 916 % Effectuated: 61	600



	# Medi-Cal: 525			
	Evaluation Score:	94%		
Subcontractors:				
El Concilio Family Resource and Referral Center, Give for a Smile, Santa Barbara County Education Office, Yolo County Childrens Alliance				
Targeted Counties: Orange; Sacramento; San Joaquin; Santa Barbara; Stanislaus; Yolo				
Target Ethnicities: African-American; Caucasian; Chinese; Hispanic/Latino; Hmong; Japanese; Korean; Russian				
Special Demographic Populations: College Stu Other; Field Workers	ıdents; LGBT; Limited Englis	h Proficiency; Young Adults;		



### **Unidos Por La Musica**

Amount Requested: \$350,000	Amount Funded: \$250,000			
Organization Type:	Non-Profit Community Organization			
Oscar Ayon Executive Director	Program Affiliation	Enrollment and Renewal Goal		
4055 Guasti Road Ontario	CEE			
oayon@unidosporlamusica.org (909)391-3999	Rank: 19 QHP: 772 % Effectuated: 9 # Medi-Cal: 563	1,000		
	Evaluation Score:	90%		
Subcontractors:				
Targeted Counties: Riverside; San Bernardino				
Target Ethnicities: African-American; Caucasian; Hispanic/Latino				



Special Demographic Populations:

